RARE 99-YEAR GROUND LEASE FOR SALE MONUMENT, COLORADO





JAROD PATE Broker (720)881-2727 Jarod@DePaulREA.com

DISCLOSURE STATEMENT

This information package has been prepared to provide summary information to prospective purchasers and to establish a preliminary level of interest in the property described herein. It does not, however, purport to present all material information regarding the subject property, and it is not a substitute for a thorough due diligence investigation by buyer. DePaul Real Estate Advisors and Seller strongly recommend that any prospective purchaser conducts a thorough, in-depth investigation of every aspect of the property and the overall transaction. Prospective purchasers should seek advice, including but not limited to, engineering, tax, financial, environmental, title, managers, and legal on all matters that may affect the decision to purchase the property and the subsequent consequences of ownership. DePaul Real Estate Advisors makes no representations or warranties on the operating history, financial reports, leases, square footage, age, any environmental conditions or hazards, the property's compliance or lack thereof with respect to any location city, county, state or Federal regulation, or any other aspect of the property, and makes no warranty or representation with respect to the financial condition or business prospects of the property or any tenant, or any tenant's plans or intentions to continue or renew its occupancy of the subject property. All references to square footage and income and expense figures are approximate and shall be verified by Buyer.

The information contained in this information package has been obtained from sources we believe to be reliable; however, DePaul Real Estate Advisors and Seller make no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Any proformas, projections, opinions, assumptions, or estimates used are for example only and do not necessarily represent the current or future performance of the property.

All information herein is subject to change without any requirement for notice made by DePaul Real Estate Advisors or the Seller to any prospective purchaser. Further, this offering may be retracted at any time without notice.

Presented By: DEPAUL REAL ESTATE ADVISORS 4500 CHERRY CREEK DRIVE S, SUITE 860 DENVER, CO 80246 (303) 333-9799 WWW.DEPAULREA.COM

PAUL T. DECRESCENTIS

President, Broker Paul@DePaulREA.com 303-333-9799

JAROD PATE

Vice President, Broker Jarod@DePaulREA.com 720-881-2727



INVESTMENT OVERVIEW



PURCHASE PRICE	\$1,045,850
PRICE PER SQ. FT.	\$32 PSF; \$7.43 per land SF
NOI: \$54,384	INITIAL CAP RATE: 5.2%
LEASE TERM	99 years 95+/- years remaining

PROPERTY DETAILS

PROJECT	Monument Industrial Land Lease
LOCATION	<u>1925 & 1945 Deer Creek Road</u> Monument, CO
PURCHASE PRICE	\$1,045,850 5.2% Cap Rate
LEASE TERM	99 years, 95+/- years remaining Expires February 29, 2120
LANDLORD EXPENSES	None. Absolute Net.
CONFIGURATION	36 units in 2 buildings
LAND AREA	3.23 acres
YEAR BUILT	2020
BUILDING SIZE	1925 – 18,108 SF 1945 – 14,184 SF
ZONING	PD/Light Industrial

DEPAUL

Real Estate Advisors

DePaul Real Estate Advisors is pleased to present for sale the fee interest in an absolute net land lease in Monument. Colorado. The property consists of approx. 3.23 acres of land beneath a 36-unit small-bay industrial condominium. The project is located in the fast growing area north of Colorado Springs with easy access and direct visibility to I-25 (60,000+ daily traffic count).

Long Lease Term

The lease runs through February 2120, firm term. Approximately 95 years remaining.

Zero Landowner Expenses

The lease are structured as absolute net to landlord, whereby the lessee is responsible for all maintenance and repairs, insurance, and taxes on both land and improvements. This hands-off investment is ideal for property owners seeking reliable income with no management duties.

Scheduled Rent Increases

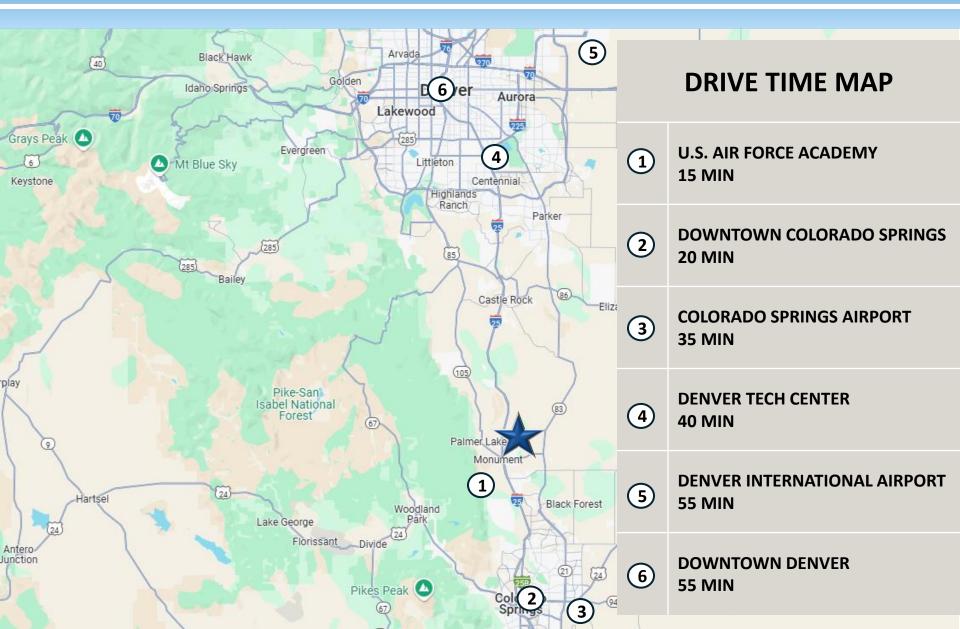
The lease calls for rent increases every three years calculated based on CPI increases. Rent shall not decrease. The next increase will take place on 3/1/2027. CPI rent adjustments are the ideal inflation hedge.

Quality Improvements

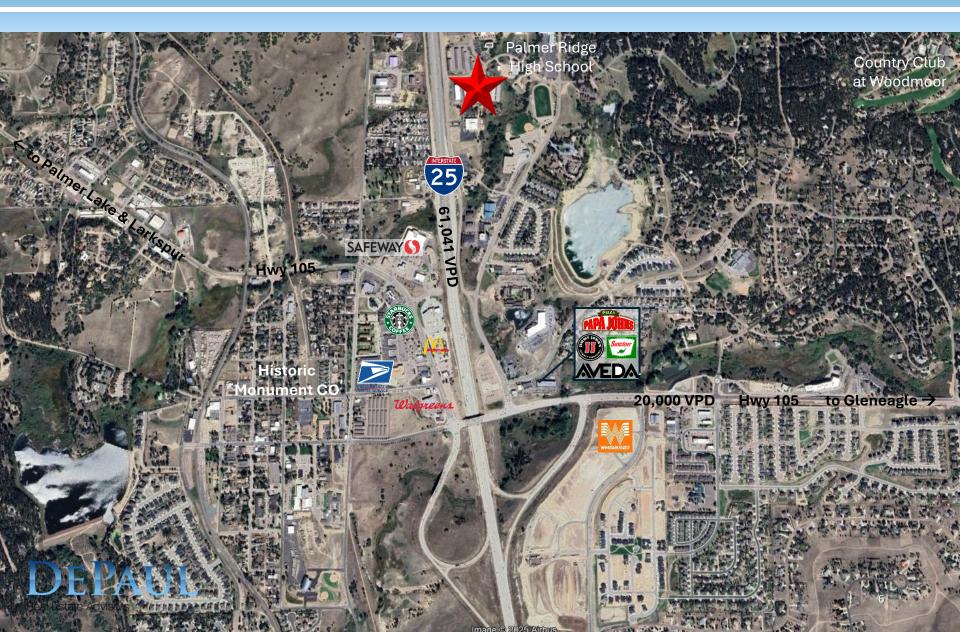
The improvements (owned by others) consist of two small bay industrial buildings with high clearance warehouses. Each of the 36 units has utilities, heat, a rest room, and oversize drive-in doors. Some units feature partial mezzanines. 4



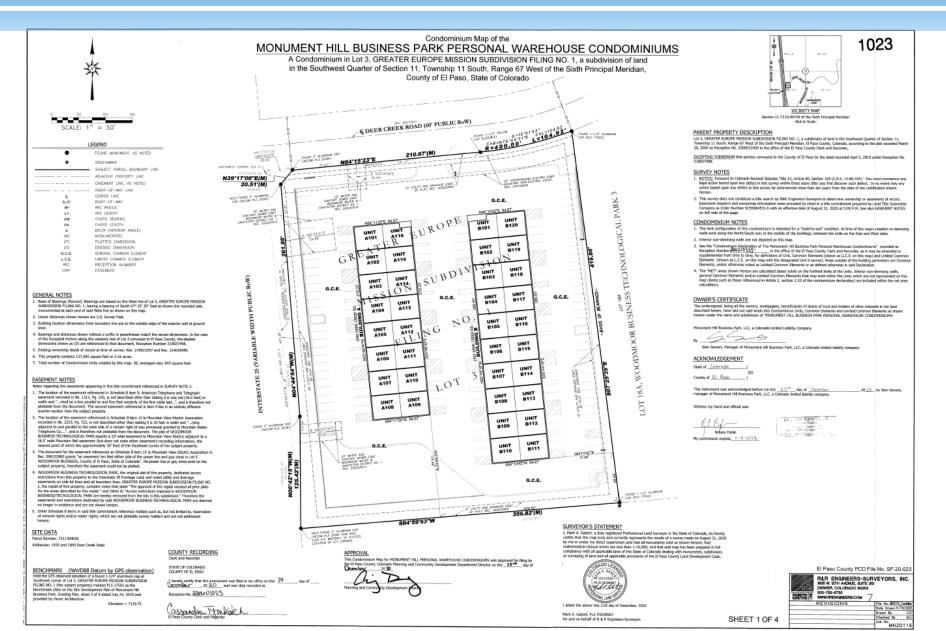
LOCATION



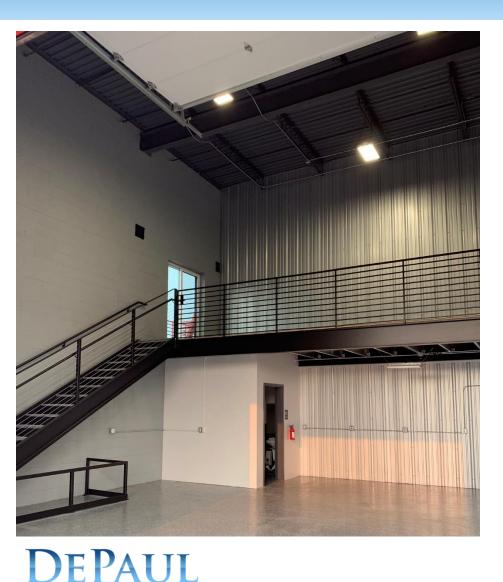
HIGHWAY VISIBILITY IN GROWING AREA



SITE PLAN



CPI INCREASES



Real Estate Advisors

The 99-year ground lease features rent increases every three years. The rent increase calculation is based on the corresponding increase in the Consumer Price Index (CPI). Rent shall not decrease.

The average annual CPI increase over the last 25 years (2000-2024) is approximately 2.5% per year. Some years, CPI shows notable peaks: 4.7% in 2000, 9.1% in 2022. Measured in threeyear increments, the increases can compound and be substantial.

CPI based rent increases are the best inflation hedge, ensuring the property owner's income stream is not de-valued relative to the broader inflation.

Key Influences on Future CPI

1. Monetary Policy: The Fed's commitment to a 2% PCE target has waivered in recent years, with suggestions that CPI closer to the 3% range may be acceptable.

2. Global Events: Geopolitical tensions (e.g., Middle East, Russia, and China conflicts), supply chain disruptions, or energy price shocks could push inflation higher.

3. Fiscal Policy and Tariffs: Proposed tariffs could increase consumer prices short-term.

4.Demographics and Labor: Aging populations and wage pressures could influence service costs, a major CPI component.

In the ground lease sector, CPI-based rent increases is "above market" compared to the majority of available investment properties, whose rent increases range from flat (no increases) to 10% each five years. 8

CPI INCREASES

MONUMENT INDUSTRIAL LAND LEASE DEPAUL REAL ESTATE ADVISORS RENT ROLL April 2025								
ADDRESS	LAND AREA	LEAS	ETERM	CURREN	IT RENT	REN	T INCREASI	ES
	SQ. FT.	START	EXPIRATION	MONTHLY	ANNUAL	DATE	%	ANNUAL
1925 & 1945 Deer Creek Rd Monument CO	140,699 <i>yea</i>	3/1/2021 ars remaining:	2/29/2120 94.9	\$4,532	\$54,384	3/1/2021 3/1/2024 3/1/2027 CPI Rent Ind	\$ 118% \$ creases ever	46,188 54,384 TBD y 5 years
TOTAL	140,699	square feet		\$4,532	\$54,384			
	3.23	acres						



COMPARABLE LAND LEASE SALES

Property	Lease Term Remaining	Rent Increases	Sale Price	Price PSF on building	Sale Date	Cap Rate
Subject Property Monument Warehouse Condos	+/- 95 Years	CPI increase each three years	\$1.045 million	\$32 psf	TBD	5.2%
Dutch Brothers 11983 Gray Street Broomfield CO			\$2.98 million	\$3,922 psf	March 2025	4.6%
Wendy's 5155 S Broadway Englewood CO	15 years	10% each five years	\$2.48 million	\$761 psf	March 2025	5.3%
7 Brew Coffee 1930 E Platte Avenue Colorado Springs CO	14 years	10% each five years	\$1.08 million	\$2,110 psf	May 2024	5.75%
AutoZone 17540 S Golden Road Golden CO	18 years		\$1.087 million	\$145 psf	April 2024	4.6%



COMPARABLE LAND LEASE SALES

Property	Lease Term Remaining	Rent Increases	Sale Price	Price PSF on building	Sale Date	Cap Rate
Subject Property Monument Warehouse Condos	+/- 95 Years	CPI increase each three years	\$1.045 million	\$32 psf	TBD	5.2%
Popeye's 500 S Airport Blvd Aurora CO	20 years	2% annual	\$3.23 million	\$1,406 psf	March 2024	5.5%
Dutch Brothers Coffee 1826 Academy Blvd Colorado Springs CO	15 years	10% each five years	\$2.01 million	\$2,113 psf	June 2024	5.25%
Dunkin' 8775 Washington St Thornton CO	5 years	10% each five years	\$2.09 million Asking	\$706 psf	TBD	5.45%





MONUMENT | COLORADO





Monument, Colorado is the ideal place to live, raise a family, and start or grow a business. It offers a business-friendly environment, ease of access to Colorado Springs and Denver, and a highly educated workforce.

Located along I-25 just 20 miles north of Colorado's second largest city, Colorado Springs, the Town of Monument is also an easy drive to Denver, 53 miles to the north. Being positioned between the two gives Monument a desirable small-town feel, while still providing close proximity to larger metro areas. Monument has beautiful mountains and Pike National Forest to the west, which affords residents easy access to outdoor recreation and an excellent quality of life. Four miles to the south, the U.S. Air Force Academy is home to 4,000 cadets, 2,000 active duty Airmen, and sees over 200,000 visitors annually. The Academy also features Falcon Stadium, which can accommodate 46,000 fans for Air Force football games and other events. Monument has an accredited school district serving 7,000 students, convenient shopping centers, and a historic downtown.



DEMOGRAPHIC DATA

	<u>3 MILE</u>	<u>5 MILES</u>	10 MILES		<u>3 MILE</u>	<u>5 MILES</u>	10 MILES
POPULATION				HOUSEHOLDS			
2029 Projection	22,119	40,326	79,506	2029 Projection	7,875	14,216	27,597
2024 ESTIMATE	21,213	38,568	75,535	2024 ESTIMATE	7,542	13,574	26,157
2020 Census	21,186	38,142	72,342	2020 Census	7,537	13,434	24,970
Growth 2024-2029	4.27%	4.56%	5.26%	Growth 2024-2029	4.42%	4.73%	5.51%
Growth 2020-2024	0.13%	1.12%	4.41%	Growth 2020-2024	0.07%	1.04%	4.75%
Median Age	44.30	44.50	41.50	Owner Occupied	86.75%	87.53%	80.32%
Average Age	41.70	41.80	40.30	Renter Occupied	13.25%	12.47%	19.68%
Median Age, Male	43.20	43.50	39.90	2024 HOUSEHOLDS BY			
Median Age, Female	45.20	45.40	43.10	HOUSEHOLD INCOME	6,6394	4.070/	F 22%
				<\$25,000	6.63%	4.97%	5.23%
Average Age, Male	41.10	41.20	39.60	\$25,000 - \$50,000	7.76%	6.90%	7.09%
Average Age, Female	42.40	42.40	41.10	\$50,000 - \$75,000	11.48% 10.43%	10.10% 9.31%	11.01% 9.65%
2024 POPULATION BY RACE				\$75,000 - \$100,000 \$100,000 - \$125,000	10.43%	9.31% 13.22%	9.65%
White	84.53%	84.38%	81.59%	\$125,000 - \$150,000	8.35%	8.89%	9.12%
Black	1.21%	1.32%	2.00%	\$150,000 - \$200,000	16.84%	20.39%	19.40%
Am. Indian & Alaskan	0.64%	0.52%	0.53%	\$200,000+	27.25%	26.21%	25.70%
Asian	1.89%	2.07%	3.67%				
Hawaiian & Pacific Island	0.04%	0.04%	0.09%	2024 AVERAGE HOUSEHOLD	\$158,447	\$161,898	\$159,426
Other	11.69%	11.67%	12.12%	INCOME			
2024 POPULATION HISPANIC ORIGIN	8.41%	8.43%	9.12%	2024 MEDIAN HOUSEHOLD INCOME	\$132,301	\$140,441	\$136,557
2024 POPULATION BY EDUCATION				2024 HOUSEHOLDS BY MARITAL			
Some High School, No Diploma	2.49%	2.41%	2.13%	STATUS			
High School Grad (Including	11.80%	10.66%	1017%	Married	5,364	9,932	18,779
Equivalency)	27.12%	25.73%	25.06%	Married No Children	3,341	6,164	11,291
Some College, No Degree	7.70%	7.45%	6.36%	Married w/Children	2,023	3,767	7,488
Associates Degree	27.89%	28.45%	30.36%				
Bachelor Degree	23.00%	25.29%	25.92%				COSTAR GROUP
Advanced Degree							GROUP

CONTACT

JAROD PATE

Broker (720) 881-2727 Jarod@DePaulREA.com



Real Estate Advisors

4500 Cherry Creek Drive South, Suite 860 Denver, CO 80246-1537 (303) 333-9799 www.depaulrea.com



DIFFERENT BROKERAGE RELATIONSHIPS ARE AVAILABLE WHICH INCLUDE SELLER AGENCY, BUYER AGENCY OR TRANSACTION-BROKERAGE.

BROKERAGE DISCLOSURE TO BUYER DEFINITIONS OF WORKING RELATIONSHIPS

Seller's Agent: A seller's agent works solely on behalf of the seller to promote the interests of the seller with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the seller. The seller's agent must disclose to potential buyers all adverse material facts actually known by the seller's agent about the property. A separate written listing agreement is required which sets forth the duties and obligations of the broker and the seller.

Buyer's Agent: A buyer's agent works solely on behalf of the buyer to promote the interests of the buyer with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the buyer. The buyer's agent must disclose to potential sellers all adverse material facts actually known by the buyer's agent, including the buyer's financial ability to perform the terms of the transaction and, if a residential property, whether the buyer intends to occupy the property. A separate written buyer agency agreement is required which sets forth the duties and obligations of the broker and the buyer.

Transaction-Broker: A transaction-broker assists the buyer or seller or both throughout a real estate transaction by performing terms of any written or oral agreement, fully informing the parties, presenting all offers and assisting the parties with any contracts, including the closing of the transaction, without being an agent or advocate for any of the parties. A transaction-broker must use reasonable skill and care in the performance of any oral or written agreement and must make the same disclosures as agents about all adverse material facts actually known by the transaction-broker concerning a property or a buyer's financial ability to perform the terms of a transaction and, if a residential property, whether the buyer intends to occupy the property. No written agreement is required.

Customer: A customer is a party to a real estate transaction with whom the broker has no brokerage relationship because such party has not engaged or employed the broker, either as the party's agent or as the party's transaction-broker.

RELATIONSHIP BETWEEN BROKER AND BUYER

Broker and Buyer referenced below have NOT entered into a buyer agency agreement. The working relationship specified below is for a specific property described as:

or real estate which substantially meets the following requirements:

Buyer understands that Buyer is not liable for Broker's acts or omissions that have not been approved, directed, or ratified by Buyer.

CHECK ONE BOX ONLY:

Multiple-Person Firm. Broker, referenced below, is designated by Brokerage Firm to serve as Broker. If more than one individual is so designated, then references in this document to Broker shall include all persons so designated, including substitute or additional brokers. The brokerage relationship exists only with Broker and does not extend to the employing broker, Brokerage Firm or to any other brokers employed or engaged by Brokerage Firm who are not so designated.

One-Person Firm. If Broker is a real estate brokerage firm with only one licensed natural person, then any references to Broker or Brokerage Firm mean both the licensed natural person and brokerage firm who shall serve as Broker.

CHECK ONE BOX ONLY:

 \Box Customer. Broker is the \Box seller's agent \Box seller's transaction-broker and Buyer is a customer. Broker intends to perform the following list of tasks: \Box Show a property \Box Prepare and convey written offers, counteroffers and agreements to amend or extend the contract. Broker is <u>not</u> the agent or transaction-broker of Buyer.

Customer for Broker's Listings – Transaction Brokerage for Other Properties. When Broker is the seller's agent or seller's transaction-broker, Buyer is a customer. When Broker is not the seller's agent or seller's transaction-broker, Broker is a transaction-broker assisting Buyer in the transaction. Broker is <u>not</u> the agent of Buyer.

Transaction Brokerage Only. Broker is a transaction-broker assisting the Buyer in the transaction. Broker is <u>not</u> the agent of Buyer.

Buyer consents to Broker's disclosure of Buyer's confidential information to the supervising broker or designee for the purpose of proper supervision, provided such supervising broker or designee does not further disclose such information without consent of Buyer, or use such information to the detriment of Buyer.

DISCLOSURE OF SETTLEMENT SERVICE COSTS. Buyer acknowledges that costs, quality, and extent of service vary between different settlement service providers (e.g., attorneys, lenders, inspectors and title companies).

THIS BROKERAGE DISCLOSURE TO BUYER IS NOT A CONTRACT. IT IS BROKER'S DISCLOSURE OF BROKER'S WORKING RELATIONSHIP.

If this is a residential transaction, the following provision applies:

MEGAN'S LAW. If the presence of a registered sex offender is a matter of concern to Buyer, Buyer understands that Buyer must contact local law enforcement officials regarding obtaining such information.

BUYER ACKNOWLEDGMENT:

Buyer acknowledges receipt of this document on ______.

Buyer

Buyer

BROKER ACKNOWLEDGMENT:

BROKER

On	, Broker provided	(Buyer) with
this document via		and retained a copy for Broker's records.
Brokerage Firm:		
1D		

Broker